Product Owner esDynamic

Our customers are located worldwide and we are playing in the fast moving mobile and embedded security ecosystem. Our flagship product, esDynamic, is a best-in-class scientific platform dedicated to experts in cryptography and IC security. It has been chosen by some of the best names in the industry. Additionally our product esChecker is designed to disrupt the security testing of mobile applications by providing services automating the security testing and managing the processes related to the compliance of an app to guidance and regulations. Eventually our task force of pen testers and security researchers perform audits, evaluate the risks and assess clients' compliance with the security standards.

Your responsibilities will be to lead the product team of esDynamic and contribute to make it an international and sustainable success:
- You define the product roadmap leveraging the different expertise in data sciences. You follow-up the realization with the program lead developer,
- You contribute to the development of contents. You become yourself an expert in different fields,
- You develop the relationship between eShard and different partners,
- You contribute to the product strategy,
- You create the promotion messages and drive the collaterals material,
- You liaise with the sales team in order to support the sales activities
- You represent the company and promote the product in different conferences, fares and commercial events,
- You follow-up with the customers in order to follow their requests. You make sure that their software installation meets their expectations.

This position is particularly dedicated to an experienced data scientist with management and customer focus skills. Your work and constant motivation will significantly contribute to eShard success.

Your day-to-day at eShard

You drive a meeting with the technical owners and the lead dev to follow the developments and discuss potential improvements. You have the global view of the different tasks. This is for you the opportunity to adjust the priorities or the expectations together with the different experts. At the end of the meeting, the actions are clear for the following weeks and you are confident that the next release will be delivered according to the roadmap.

You take time to think about the main product priorities. You realize that a given feature is interesting but the corresponding value has not been properly expressed. You liaise with the different experts to get a better insight of the feature and elaborate a good way to highlight the benefits and the use cases for the customer. You start drafting a blogpost about this feature with the aim to push a clear message to the technical community.

The sales team contacts you to address a request from a potential customer. This requires a bit of thoughts as it requires to further understand the need and tailor an offer including software, training and service. You find a way to differentiate our offer from the competition and build a long-term relationship with the customer. You are involved in the sales process to provide all materials, and eventually you are involved with the prospect.

You have been chosen to be part of the program committee to review submissions of a technical conference. Even though you will review any single paper in your responsibility, you involve the experts to get a second opinion. You collect the opinions and draft the reviews. You manage networking tasks to stay tuned in the technical community.

You follow the latest developments in the technical area. This gives you ideas of what could be the next features. You liaise with the CTO to discuss your ideas and confirm your choices.

You finish your day by developing a notebook on a new attack. You like doing yourself some development and getting into the technical stuff. This is a way for you to check if the product is suitable from an user perspective. This attack is a bit tricky, but you found your way to demonstrate its efficiency. As you keep pushing the team for the right quality and structure, you pride yourself to deliver a high quality of code and notebook.

You are

Within eShard, you are excited about developing your skills and knowledge in an international and highly dynamic technical environment.

What describes yourself includes:
- A minimum of ten years' experience in the data sciences expertise.
- Self-motivated, you pride yourself on the product quality and the corresponding documentation.
- You have a sense of deadline commitments.
- Technically curious, you dare to explore new things.
- Your priority is the customer and you install a trusted and long-term relationship.
- You enjoy representing the company in workshops or seminars. You like being on stage and exposing in a simple manner technical ideas.
- A strong sense of organization. You know how to engage people and develop the collaboration.
- Proactive, you naturally provide new ideas and take initiative for improving the way of doing things.

Languages: Must be fluent in English. Any other languages (including French) are optional but not essential.

You report to the CEO and enjoy working in Bordeaux, France. You like traveling to represent eShard externally for some occasions, such as conferences, workshops or key customer meetings.

eShard has employees in different locations worldwide, such as in France or Singapore. You work in a proactive manner and make sure that everyone is engaged and works well together. You take initiatives to make sure eShard core values are enforced and consistent with the different actions and to build a strong team spirit.

About eShard

eShard is a young internationally-focused company developing with a strong innovation path in cyber-security. A particular area of strength is the security expertise for embedded and mobile products (including embedded software security, Trusted Execution Environment, embedded cryptography attacks).

Our highly educated R&D teams are continuously analyzing current and potential security threats, it enables us to be at the state of the art of attacks and protection or beyond it.

We think that great software are important for security, that's why we are selling high value software that are first in class.

We help customers put the right amount of security in their product and validate that with practical tests.

Everyone working at eShard embodies our 4 values : Excellence, Trusted, Collaborative and Disruptive. Our corporate culture is highly technical, our organization fairly flat and our mindset flexible.

We are located in Pessac, Marseille and Singapore.

eShard provides an attractive remuneration package including an incentive plan and good health insurance.

Interested?

You can contact us by sending your resume at career@eshard.com.